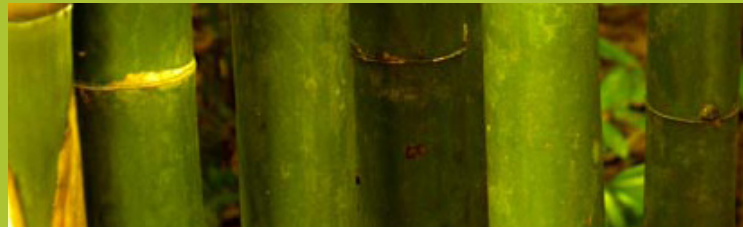




ACH Consulting Group  
Sustainable Business Hub

Services Profile

## Introduction



# ACH Consulting Group Sustainable Business Hub

ACH Consulting Group is a private and independent organization. We are completely convinced that sustainable development entails multidimensional environmental, financial and social challenges in order to achieve significant transversal and integral progress. Our organization is comprised by a group of highly qualified professionals from a broad range of disciplines that provide integral services in information, coaching, consulting, training and research fields.

We seek to collaborate with our clients in developing and strengthening a high-environmental profile around their products and services, so that they may obtain a positive, successful, serious and stable growth of their activity; based on the concept of “business sustainable development” for local markets and exportable offer, and thus facilitating an open and innovative dialogue in the construction, implementation and monitoring of practical and transparent management actions that add value to our clients and their associates (win-win).



# 2 About us



## About us

We are facilitators and agents of change through the management of innovative technology and good practices. This is done in order to increase the competitiveness of organizations through the understanding of the prevention and mitigation of source pollution problems, through a design for the environment, and environmental management and profitable business management with the purpose of attaining an integral administration that increases efficiency and productivity through outcomes of impact.

This requires new forms of analysis, multidisciplinary research and the integration of innovative and creative visioning that are capable of broadening a variety of future possibilities, when complex factors are aligned in regards to business steering and investment and innovation through ecological, economical, technical, social and cultural-focused actions.

## Mission

To assist in the integration of competitiveness and the promotion of actions of development, via:

- **Development of skills, knowledge and dissemination.**
- **Systematic, integral and strategic, monitoring and assessment approach.**
- **Portfolio of Services focused on the generation of positive, tangible and intangible impacts in organizations.**

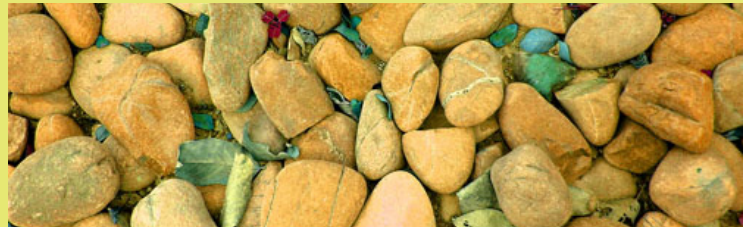
## Vision

To contribute towards the excellence of integral and innovative services, which promotes sustainable development of manufacturing and service organizations in Latin America.



# 3

## Areas of action



### Areas of action

For each project we analyze the solutions that can achieve success in a sustainable way, considering any economical, social and socio-cultural conditions. We always take into consideration current scientific knowledge and practical expertise. We can ensure our commitment towards quality, through the following:

- **Technical Support.** On site project teams are provided with extensive technical and administrative support. This is carried out from the initial project planning stage up to the elaboration of an operational monitoring and assessment system.
- **Strategic Cooperation.** With the purpose of complementing the current know-how, we strategically cooperate with other businesses and international and local institutions.
- **Preparatory missions to develop and assess project concepts.** In order to adequately prepare offers and proposals, collaborators investigate the corresponding site in order to obtain more information on the surrounding environment.

- **Monitoring and Assessment.** In regards to fundamental project and quality management systems, ACH attributes special importance to the installation of the operational systems that record and prepare key provable data, and with the objective of making the correct decision in conjunction with precise actions available at different levels.

Among the characteristics of the constitution of our work in projects, we consider in a transversal way, the development of approaches, based on the cooperation with all the stakeholders involved in the process, with participation of target groups. Part of this, is the feasibility to continually revise the concepts of development and project approach, and if necessary, adapt them in a constructive dialogue with clients and interest groups.

# 4 What we do



## What we do

ACH Consulting Group has broad experience in the formulation and development of projects and processes, strategic planning, operative plan elaboration support, coordination and elaboration of proposals and technical-financial reports and institutional strengthening in regards to management systems, business development and environmental management (e.g. technical, policy and regulatory process for integral waste management).

Our goal is to facilitate the development of skills to promote preventive solutions of environmental problems, which are focused on Environmental Management (Cleaner Production – CP oriented). The portfolio of services is directed towards integral and practical solutions, based on a holistic approach, which includes engineering, natural sciences, business administration, economy, law and social sciences. This is done with the purpose of foreseeing and preventing environmental issues, by increasing a company's added value in regards to tangibles and intangibles.

Through the promotion of Strategic Networking and Alliances, we promote business actions that are geared towards Integral Management. This entails inclusive operative efforts of local organizations, businesses, government and civil society in regards to green value and custody chains (productive chain) for asset and service lines, in conjunction with fair trade initiatives, business social responsibility, green procurement in areas of operation and distribution, and through diverse sale and retail chains (e.g. focused towards green services and products in regards to design, promotion, image, marketing and trade).

Our portfolio of services responds to the needs of civil society, and the governmental and business sectors and its path towards a win-win vision, in which the conducting thread is encased in current policies, strategies and operational plans of sustainable development, Millennium Development Goals (MDGs), climate change (e.g. C-Neutral focus; fixation, capture and mitigation of carbon, carbon footprint, energy efficiency, compensation for avoided CO<sub>2</sub> emissions, Integral Waste Management, Waste-to-energy and material recovery).



# 5 Contact



**Walter Araya Chaverri:** is an Industrial Production Engineer from the Costa Rican Institute of Technology (ITCR). He has post-graduate studies in the “Small Entrepreneurship Promotion and Industrial Assistance” from the Maastricht School of Management (MSM), University of Maastricht – The Netherlands; as well as studies in “Environmental Management and Policy” from the International Institute for Industrial Environmental Economics (IIIEE), Lund University – Sweden; and also has a Master’s degree in Business Administration (MBA) from ITCR.

He has conducted and developed practical studies and implementations for Energy and Environment (EMA) - BTG Biomass Technology Group, GRUMA, Costa Rican Foreign Trade Corporation (PROCOMER), Costa Rican National Cleaner Production Center (CNP+L), Chamber of Industries (CICR), Holcim (Costa Rica), S.A., among others.

Mr. Araya was also involved in the design, development and implementation of the Competiveness and Environment Program, facilitated by the German Technical Cooperation Agency - Gesellschaft für Technische Zusammenarbeit (GTZ) in Costa Rica, which prime objective was to improve the integral management of waste through joint concepts and strategies between different stakeholders

across several sectors. Within the main areas of performance and action, were: i) improvement of policy-regulatory framework conditions in regards to Integral Waste Management (IWM); ii) Public Private Partnerships (PPPs) as an instrument to strengthen the development of the country through successful productive chains.

Among the main outcomes and achievement of impact as a consultant and staff are: the National Materials handling Report (RNMM 2006), the Integrated Waste Management Law (IWM Law), the National Plan for Solid Waste Management (PRESOL), the Manual for the Elaboration of Municipal Plans for Integral Waste Management and its implementation in selected municipalities, and the Public Private Partnership (PPPs) between GTZ and Holcim (Costa Rica), S.A.

## Contact

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